



BENTON RURAL ELECTRIC ASSOCIATION

402 7th Street • P.O. Box 1150 • Prosser, Washington • (509) 786-2913 • Fax (509) 786-0291

Dear Member,

This letter will explain Benton REA’s air source heat pump rebate program. There are four rebates members can qualify for regarding air source heat pumps.

The first is called Commissioning & Controls (C&C) and essentially ensures the thermostat and equipment is set up and tested to operate at an optimal level. This improves energy efficiency and the longevity of the system. Commissioning & Controls qualifies for the following incentive:

Measure	Rebate
Commissioning & Controls	\$300

The next rebate is called Duct Sealing. Ductwork in the crawl space and attic area should be sealed to avoid leaking valuable conditioned air to areas outside the living space of the home. Leaking ductwork outside the living space can dramatically increase the cost of heating and cooling your house. There could be situations where the cost of correcting duct leaks exceeds the rebate, which results in some out of pocket expense to you. However, if the leakage is significant, this would be money well spent. Duct Sealing qualifies for the following incentive:

Measure	Rebate
Duct Testing/Sealing	\$250 – Stick Built Home \$200 – Manufactured Home

Benton REA also provides a rebate for Nest and Ecobee smart thermostats.

Measure	Rebate
Smart Thermostat	\$100

Finally, your new air source heat pump may also qualify for a rebate. The heat pump must have a Heating Seasonal Performance Factor (HSPF) of at least 9.0 and the C&C process is a requirement. The amount of the rebate depends on both the system the air source heat pump is replacing, and the type of new air source heat pump being installed. Here is a list of our rebates:

Current Heat Source	New Heat Source	Rebate
Older Heat Pump	High-Efficiency Air Source Heat Pump	\$200
Older Heat Pump	Variable Speed Air Source Heat Pump	\$400
Electric Furnace	High-Efficiency Air Source Heat Pump	\$1,100
Electric Furnace	Variable Speed Air Source Heat Pump	\$1,300

Included with this letter is the [Residential HVAC Rebate Pre-Application](#)– the first step in this process. As a member, you get to decide who receives these rebates. You can receive one or all the rebates you qualify for or designate one or all of them to your contractor. You may want the rebate paid

directly to the installing contractor to lower the total amount you owe to the contractor. As this form directs, rebates allocated to the contractor must show as a line item credit against the project cost on estimates and invoices. Contractors are also responsible for turning in paperwork to Benton REA.

Included is a list of participating contractors who are aware of our program and have agreed to work with the requirements. If your contractor isn't on the list, have them talk to me about becoming a participant in our rebate program.

When your air source heat pump installation is concluded, please notify me so I can be looking for your contractor's reports and make sure you fill out the Confirmation of Completion form included with this letter and send it to me when the installation is complete.

No rebate will be paid until I receive:

1. The Residential HVAC Rebate Pre-Application
2. The Confirmation of Completion form
3. Paperwork from your contractor
4. A copy of the invoice

I may want to make an appointment to look over your installation.

You may also qualify for a low-interest Benton REA air source heat pump loan for up to \$25,000. More information about this program is on our website, BentonREA.org. I am happy to answer any questions you have.

Sincerely,

Eric Miller
Energy Services
509-781-6751
emiller@bentonrea.org



Benton Rural Electric Association

Participating HVAC Contracting Companies

These companies are PTCS trained and partner in Benton REA's rebate program.

Company	Location	Phone #	Website
A-One Refrigeration & Htg	Pasco	509-586-7613	www.aonerefrigeration.com
All Assured Electric	Pasco	509-545-0103	www.allassured.com
Allard Enterprises	Yakima	509-575-0955	https://allardheatingcooling.com/
Apollo Sheet Metal	Kennewick	509-987-1500	www.apolloheatingandair.com
Bob Rhodes Heating & AC	Kennewick	509-783-3291	www.bobrhodesheating.com
Bruce Heating & Air Conditioning	Kennewick	509-734-0669	https://bruceinc.com/
Campbell & Company	Pasco	509-545-9848	www.callcampbell.com
Chinook Heating & Air	Kennewick	509-736-1121	www.callchinook.com
CK Home Comfort	Grandview	509-882-4822	www.ckcomfort.com
Dayco Heating	Kennewick	509-586-9464	www.daycoheating.com
Delta Heating and Cooling	Richland	509-943-1092	www.delta-heating.com
Jacobs & Rhodes Inc	Kennewick	509-783-3121	www.jacobsandrhodes.com
Miller and Team Heating & AC	Zillah	509-829-0747	www.mtheatac.com/
Panchos Heating & Cooling	Kennewick	509-396-9783	www.facebook.com/Panchos-Heating-Cooling-LLC-1675472146082197
Total Energy Management	Richland	509-946-4500	www.temInc.com

Revised 9/3/20

Contractors may have been added or removed after this list was created.

If your contractor is not listed but wishes to be a part of Benton REA's rebate program, have them contact Benton REA.



Benton Rural Electric Association Residential HVAC Rebate Pre-Application

Return pre-application to:

Benton REA (Attn: Eric) or email to eMiller@BentonREA.org
P.O. Box 1150
Prosser WA 99350

Rebates may discontinue at any time – call 509-781-6751 to confirm.

Member/Owner Name:	Best Phone #:	Email:
Address of Home (where installed):		Home Type (select one) <input type="checkbox"/> Site-built Home <input type="checkbox"/> Manufactured home
Contractor:		Existing heating system (select one) <input type="checkbox"/> Zonal <input type="checkbox"/> Electric Furnace <input type="checkbox"/> Heat Pump <input type="checkbox"/> Other

Benton REA has the following incentives to help members achieve energy savings through HVAC improvements. **As a member-owner, you get to decide who receives these incentives.** Use the check boxes on the left to select the qualifying measures you plan to have installed. Use the check boxes on the right to let us know if you want to receive the incentive or if you want us to pay the rebate to your contractor directly. Rebates allocated to the contractor will show as line item credits against the project cost on estimates and invoices.

	Energy Efficiency Measure	Rebate Amount	Pay Me	Pay Contractor
<input type="checkbox"/>	Smart Thermostat - when installed by the contractor <ul style="list-style-type: none"> Qualifying models of Nest or Ecobee (see next page) 	\$100	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/>	Duct Sealing – Site-built home <ul style="list-style-type: none"> For electrically heated homes not previously sealed 	\$250	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/>	Duct Sealing – Manufactured home <ul style="list-style-type: none"> For electrically heated homes not previously sealed 	\$200	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/>	Ductless Heat Pump (primary head in main living area) <ul style="list-style-type: none"> Replaces electric furnace or zonal as primary heating system 	\$800	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/>	Commissioning and Controls (required on all PTCS installations) <ul style="list-style-type: none"> Also appropriate for new air source heat pumps with <9.0 HSPF 	\$300	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/>	High Efficiency Air Source Heat Pump Upgrade with C&C <ul style="list-style-type: none"> Replaces older heat pump as primary heating system 	\$200	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/>	Variable-Speed Air Source Heat Pump Upgrade with C&C <ul style="list-style-type: none"> Replaces older heat pump as primary heating system 	\$400	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/>	High-Efficiency (HSPF≥9) Air Source HP Conversion with C&C <ul style="list-style-type: none"> Replaces electric furnace as primary heating system 	\$1,100	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/>	Variable-Speed Air Source Heat Pump Conversion with C&C <ul style="list-style-type: none"> Replaces electric furnace as primary heating system 	\$1,300	<input type="checkbox"/>	<input type="checkbox"/>

Member/Owner Signature

Date

Terminology for Measures

- Smart Thermostats:** An evolved and simplified programmable thermostat that can automatically adjust the heating and cooling temperature settings in your home for optimal performance and energy savings. Qualifying units: Ecobee 3, Ecobee 4, Ecobee Smart Thermostat with voice control (Not Ecobee Lite), Nest 3rd Gen, or Nest E.
- Duct Sealing:** The process of sealing up duct work to reduce the leaks and ensure more of the conditioned air makes it to the desired rooms. Duct sealing requires a pre and post test to confirm savings (which are frequently substantial). More than 50% of the ducts must be outside of the home, such as in the crawlspace or attic.
- Commission & Controls (PTCS):** (C&C): Preparation, testing and reporting by the contractor to ensure a quality installation. Meant to assure the system will perform to achieve expected energy savings and system longevity.
- High Efficiency Heat Pump:** A high efficiency air source heat pump must have a Heating Seasonal Performance Factor (HSPF) of 9 or greater to qualify for the incentives.
- Variable Speed Heat Pumps:** Air source heat pumps that have a compressor that adjusts its capacity to the heating/cooling demands of the home at that moment. Presumed benefits of this technology are higher efficiency, better comfort and increased longevity.
- Conversion:** Replacing an electric furnace with a high efficiency or variable speed air source heat pump.
- Upgrade:** Replacing an older heat pump with a high efficiency or variable speed air source heat pump. This also includes upgrades from zonal and other types of heating systems.
- HSPF:** Heating Seasonal Performance Factor (HSPF) is the number associated with heating efficiency (higher is better).
- SEER:** Seasonal Energy Efficiency Ratio (SEER) is a number associated with cooling efficiency (higher is better).



Return Confirmation of Completion form to:

Benton REA (Attn: Eric) or email to eMiller@BentonREA.org
P.O. Box 1150
Prosser WA 99350

Rebates may discontinue at any time – call 509-781-6751 to confirm.

Member/Owner Name:	Best Phone #:
Address of Home (where installed):	
Contractor:	

This form is to confirm the items indicated in the Pre-Application are completed so the rebate funds can be released as requested. Please check the boxes for the measures that have been completed.

Energy Efficiency Measure	Completed Items
Smart Thermostat - when installed by the contractor <ul style="list-style-type: none"> Qualifying models of Nest or Ecobee 	<input type="checkbox"/>
Duct Sealing – Site-built home <ul style="list-style-type: none"> For electrically heated homes not previously sealed 	<input type="checkbox"/>
Duct Sealing – Manufactured home <ul style="list-style-type: none"> For electrically heated homes not previously sealed 	<input type="checkbox"/>
Ductless Heat Pump (primary head in main living area) <ul style="list-style-type: none"> Replaces electric furnace or zonal as primary heating system 	<input type="checkbox"/>
Commissioning and Controls (required on all PTCS installations) <ul style="list-style-type: none"> Also appropriate for new heat pumps with <9.0 HSPF 	<input type="checkbox"/>
High Efficiency Air Source Heat Pump Upgrade with C&C <ul style="list-style-type: none"> Replaces older heat pump as primary heating system 	<input type="checkbox"/>
Variable-Speed Air Source Heat Pump Upgrade with C&C <ul style="list-style-type: none"> Replaces older heat pump as primary heating system 	<input type="checkbox"/>
High-Efficiency (HSPF≥9) Air Souce HP Conversion with C&C <ul style="list-style-type: none"> Replaces electric furnace as primary heating system 	<input type="checkbox"/>
Variable-Speed Air Source Heat Pump Conversion with C&C <ul style="list-style-type: none"> Replaces electric furnace as primary heating system 	<input type="checkbox"/>

Member/Owner Signature

Date

To receive the incentive, Benton REA must receive the following from you or your contractor: Residential HVAC Rebate Pre-Application, Heat Loss Calculations, A Sizing Tool, AHRI Certificate, PTCS Registry Report, PTCS Technician's Field Report, A Copy of the Final Invoice and this form.